



Ensuring Success of the shift to Software-Defined Vehicles

Taiwan-US TTIC Framework Cooperation on EV Industry Symposium

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The Promise of Software-Defined Vehicles

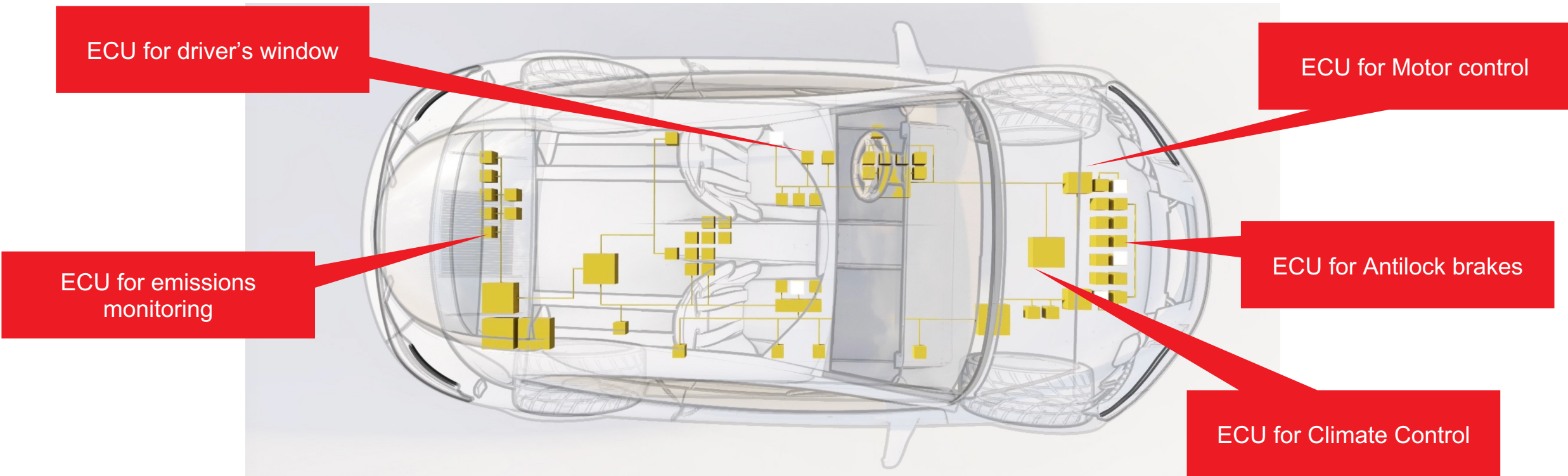
Vehicles that can be continuously updated and enhanced through software



What is a Hardware Defined Vehicle?

Collection of single-function Electronic Control Units (ECU's)

- Most of the vehicles on the road today!



Analogy: Hardware-defined personal devices

- These are hardware-defined:



- Each of these contains *some* software, but mostly has one job for all time
 - Generally not upgradable, or difficult to upgrade
 - Single function
 - Dedicated path of connectivity for each device

What is a Software-Defined Vehicle?

Consolidated hardware and software coexistence

- ECU's generally do multiple tasks
- Software is isolated from each other

Flexible and Upgradable

- Based on modern networking
- Extensible to add capabilities after shipment

Data-Driven

- Digital ECU's produce valuable data
- Data is used to improve vehicle capabilities

Connected

- Vehicles are connected to the cloud
- Supports new features and upgrades

Sonatus | Proven Automotive Software Supplier

End-to-end provider of in-vehicle and cloud software for accelerating vehicle software innovation

Announced OEMs in Production

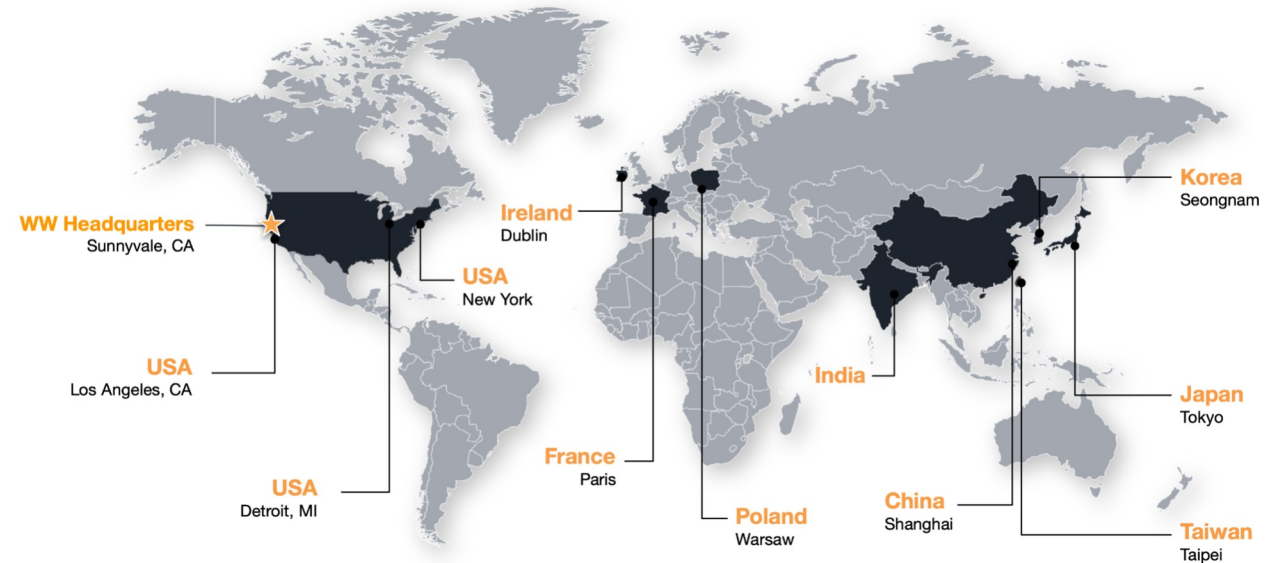


In production since 2020. Dozens of models and millions of vehicles on the road by 2024

Tier 1 and Tier 2 Partners



Global Presence



Awards and Recognitions



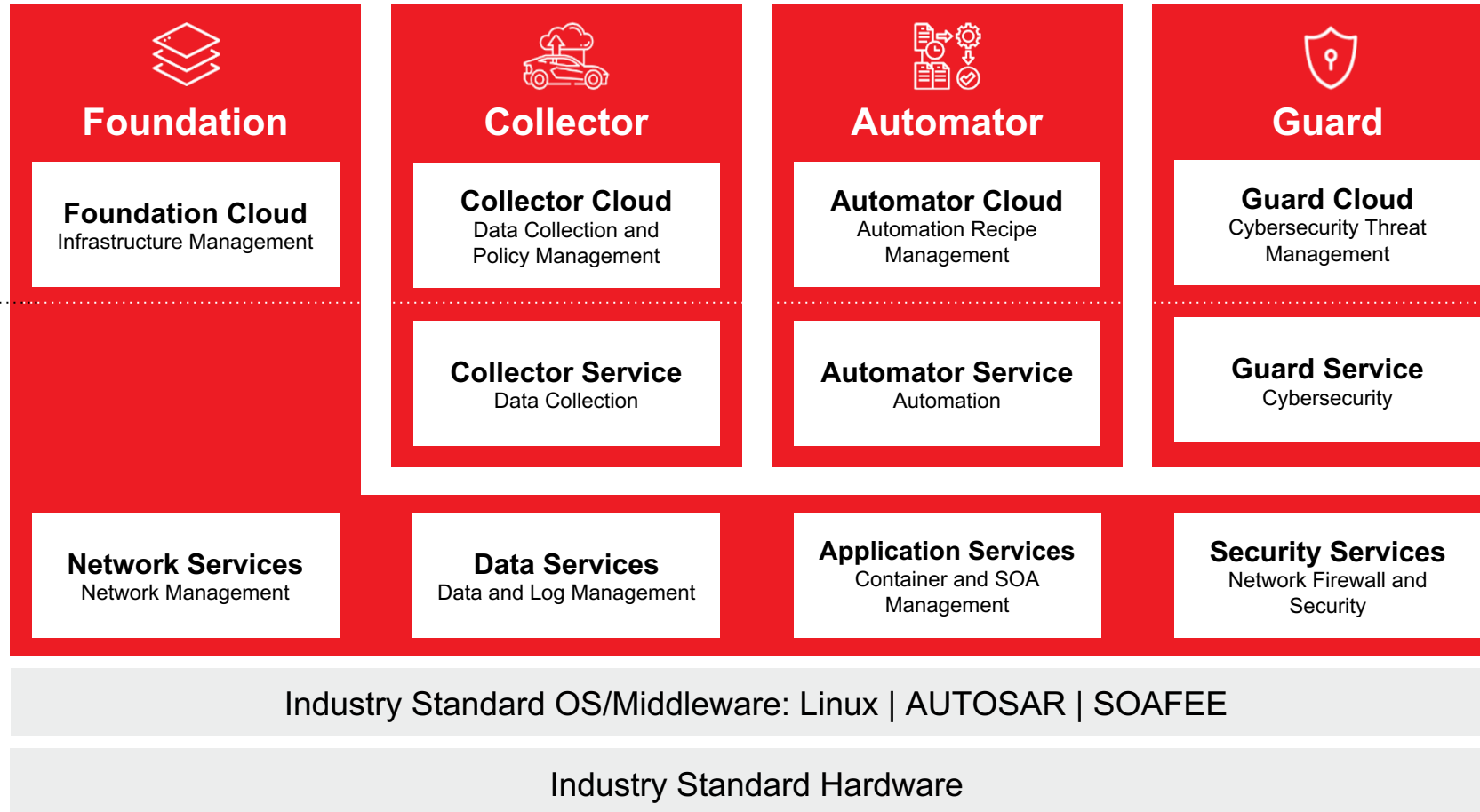
Sonatus Vehicle Platform and Products



Cloud
Software



In-Vehicle
Software



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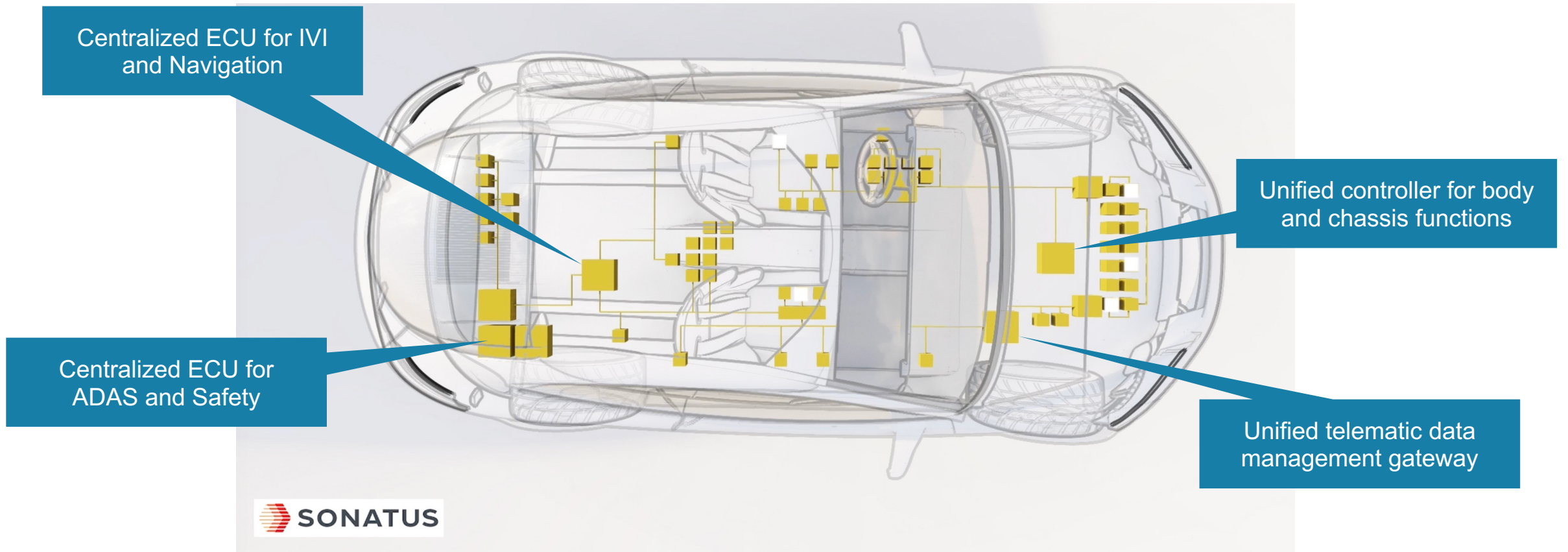
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The first step to SDV: Consolidate similar functions

“Domain controllers” merge major functions into more advanced and extensible solutions



How do we achieve consolidation?

1. **Modern hardware & processors** that allow workload isolation
2. **Silicon solutions** implemented for automotive environment
3. **Standards** for mixed-criticality workloads
4. **Software solutions** that use these features and standards

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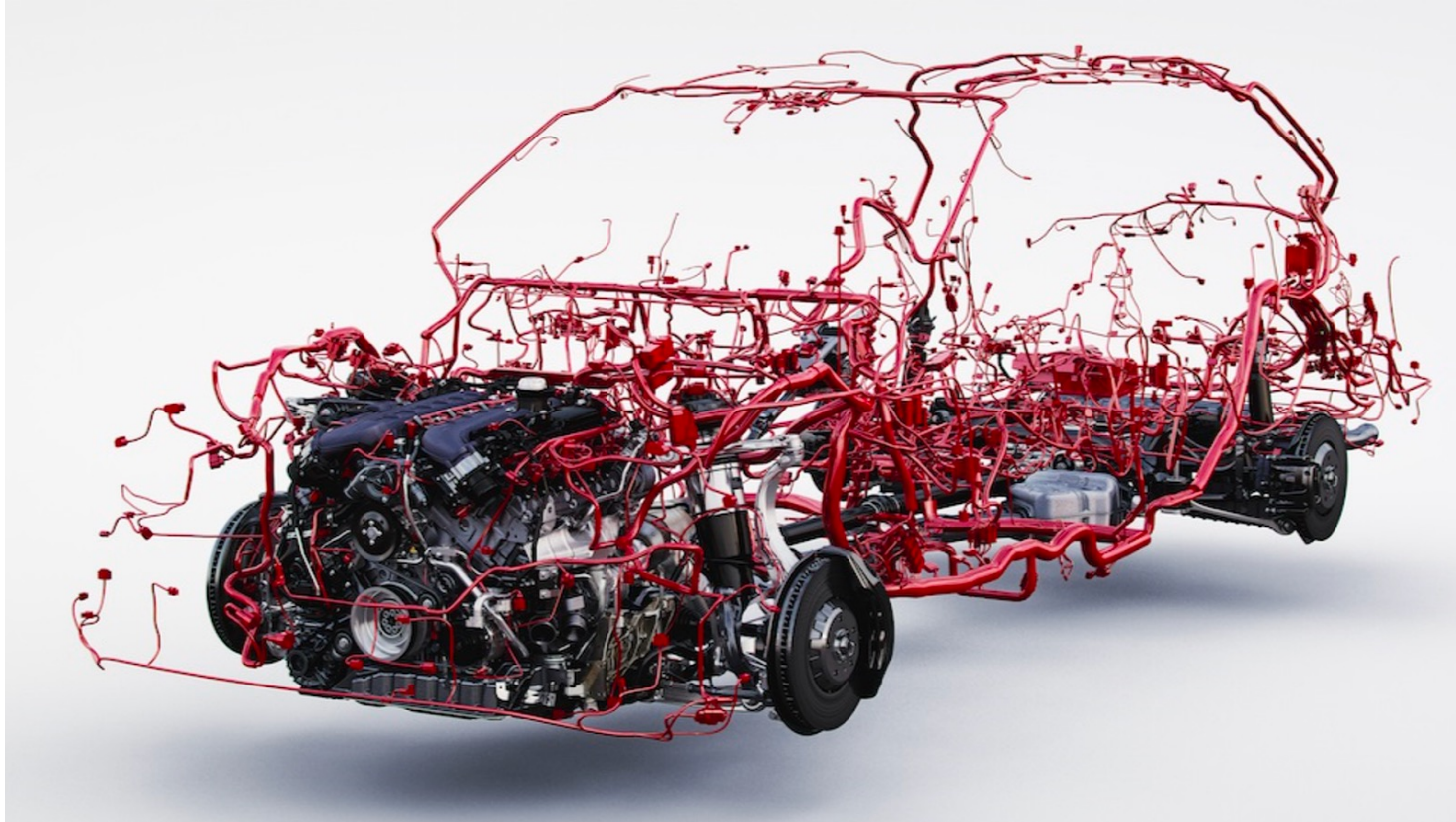
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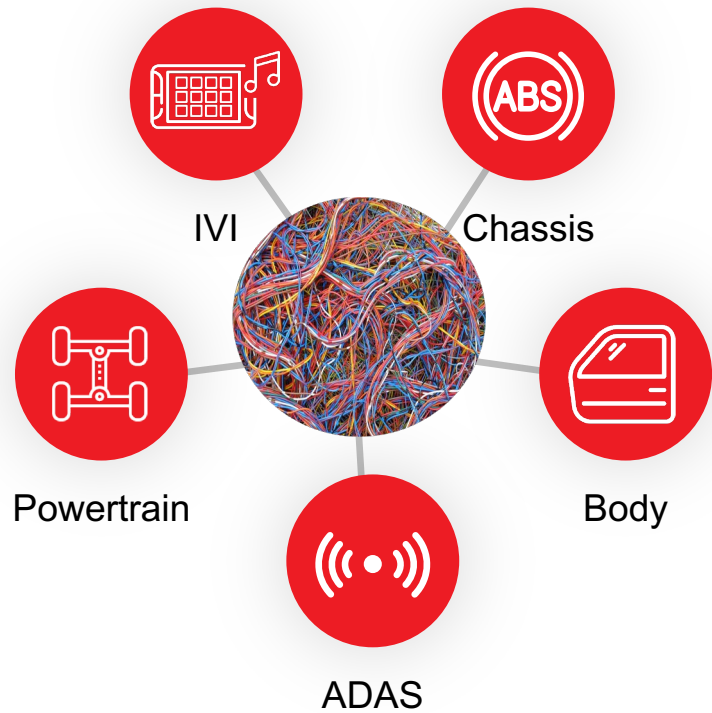
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Vehicles have complex networks



Why are complex networks a problem?



- Challenge to integrate new features
- Isolation inhibits multi-domain applications
- Difficult to debug or repair
- Fundamentally wasteful and complicated
- Expensive and difficult to physically install

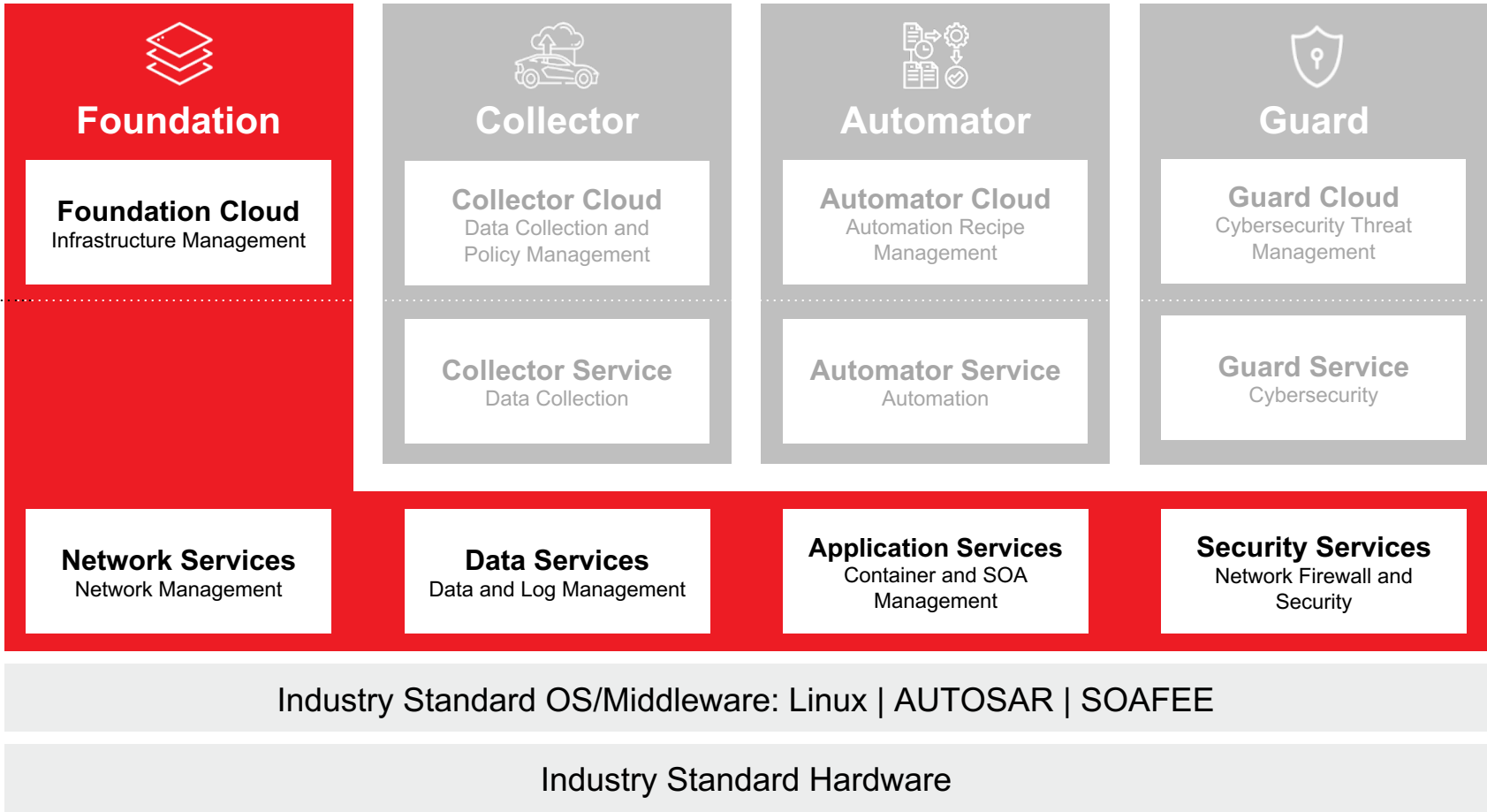
Sonatus Foundation: Critical infrastructure for SDVs



Cloud Software



In-Vehicle Software



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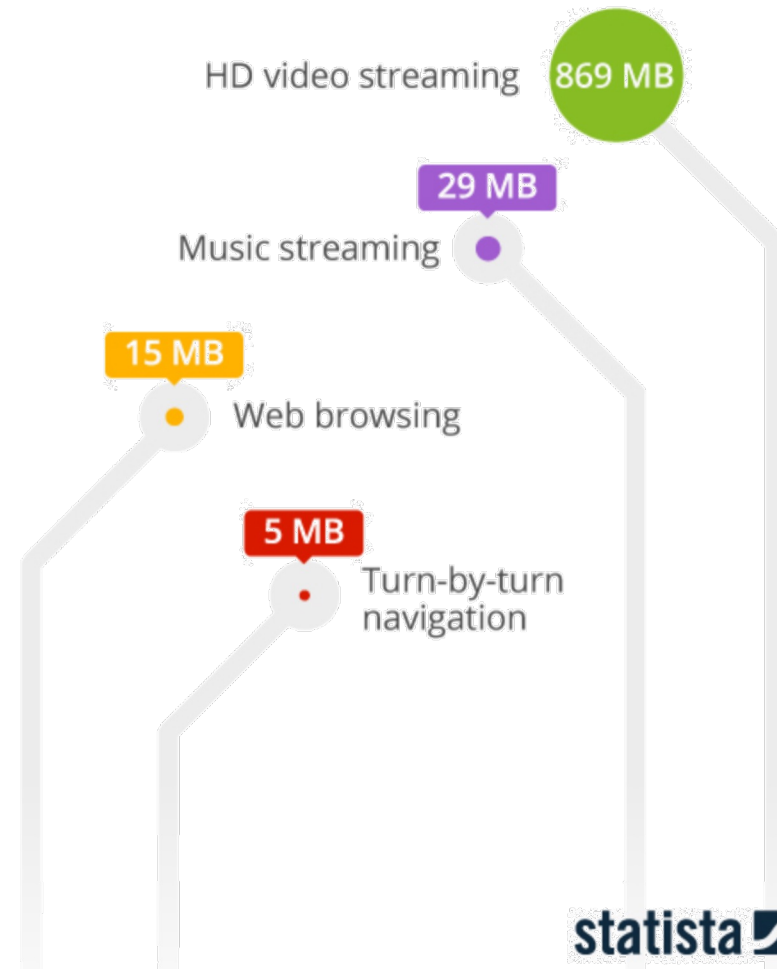
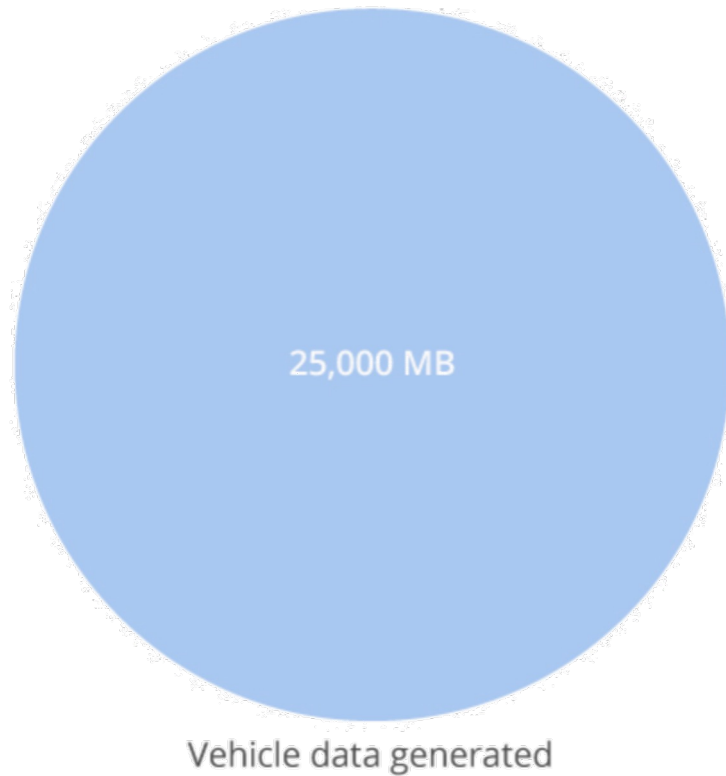
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Data in vehicles is significant and growing

Data consumed or generated per hour:



@StatistaCharts Sources: AT&T, McKinsey, Verizon



Connected vehicles: Opportunity and Challenge

Opportunity

- Improvements in quality
- Valuable services to the driver
- Centralized/fleet management
- Recall avoidance
- Future V2V and V2X capability

Challenge

- Significant data to manage and store
- Prohibitive LTE upload costs
- Cloud storage and management
- Sharing among value chain
- Privacy concerns

Data is useful...but valuable needles in a huge haystack



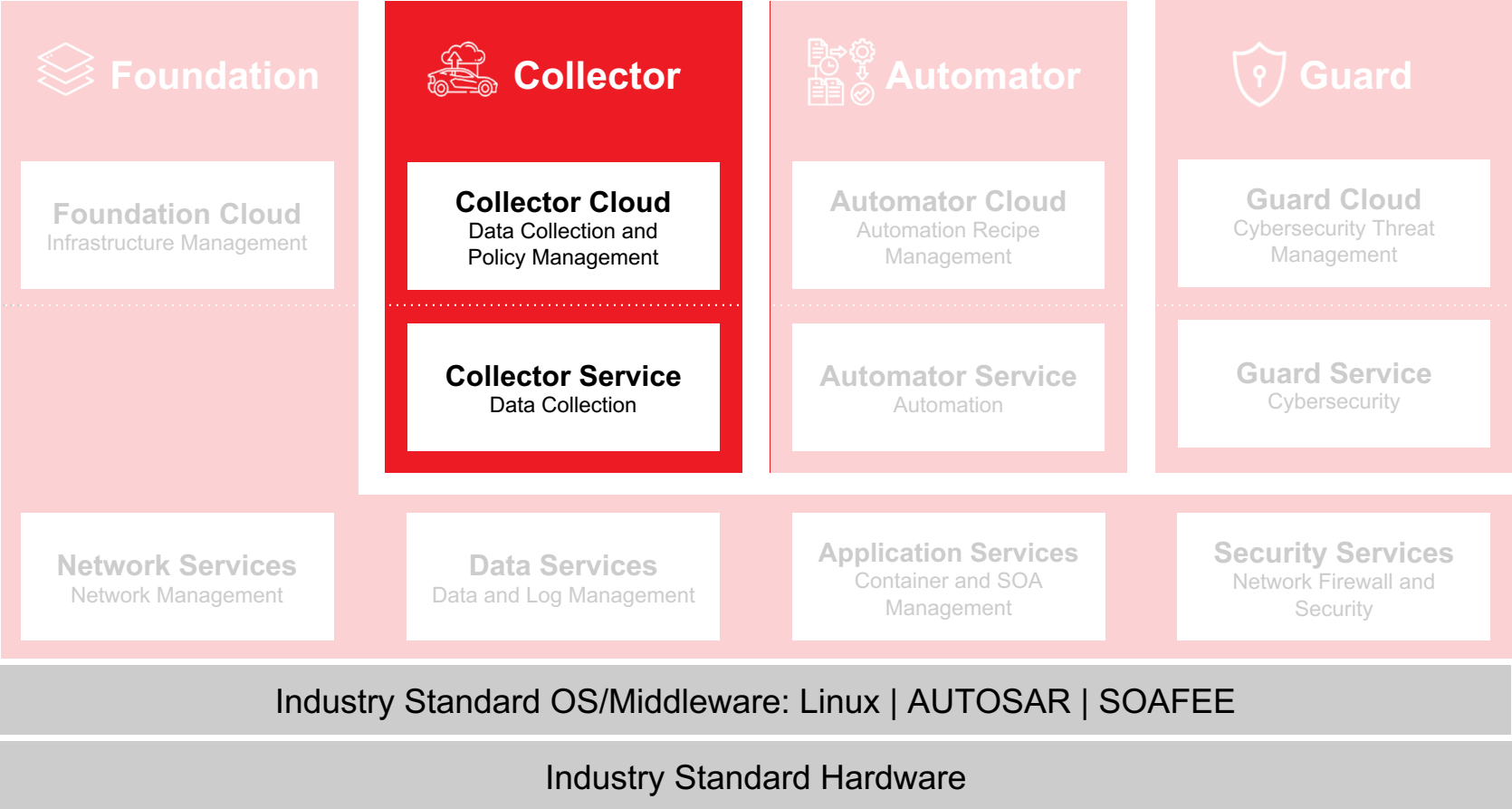
- Thousands of data signals
- Hundreds of ECUs
- Communication between ECUs
- Changing external environment
- Evolving software

Even if you identify the right set of data to study...

- The data changes
- Your needs evolve
- New problems demand analysis



Sonatus Collector: Dynamic, Precision Data Collection



Summary: What is a Software-Defined Vehicle?

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Sonatus helps OEMS achieve the promise of SDV's

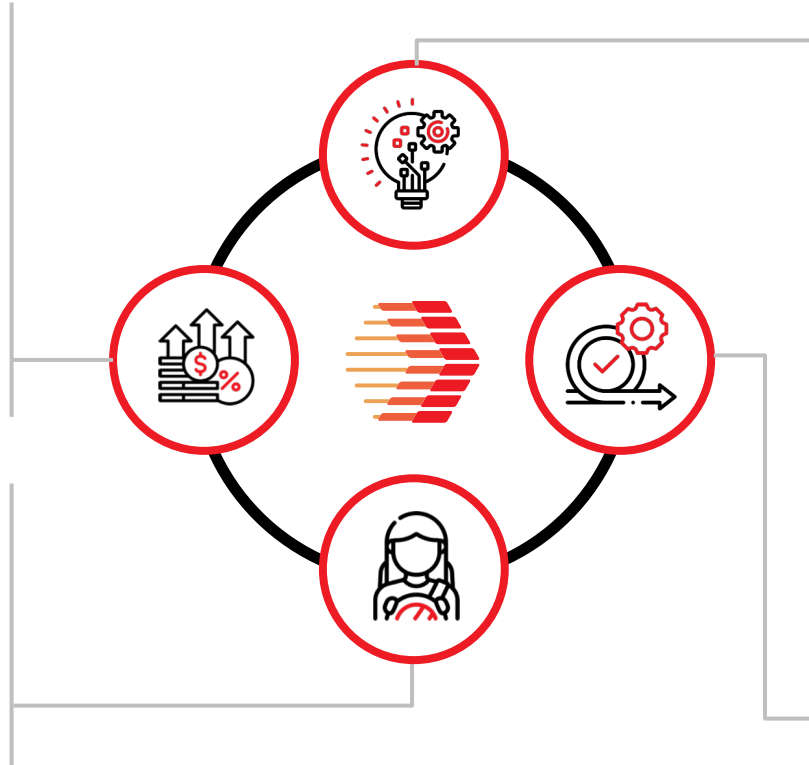
Value-added Services

Cloud-enabled integration:

- Fleet Applications
- Usage Based Insurance
- Smart Cities, Infrastructure
- Smart Home Integration

Post-sales

- Deploy new, personalized features
- Conduct extensive remote diagnostics
- Automatically calibrate ECUs remotely

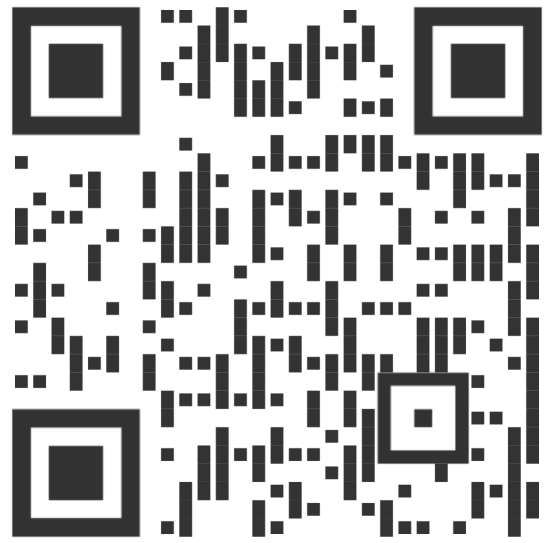


Design and Engineering

- Enable cloud-native development
- Collect data dynamically to drive innovation
- Provide faster feature prototyping
- Support E/E architecture evolution

Production

- Remote automated end-of-line testing
- Automate tuning of ECUs



Thank You



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ACCELERATING VEHICLE SOFTWARE INNOVATION

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